



FOR IMMEDIATE RELEASE:

From: Mutare Software

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Roger Northrop Named Director, Business Development at Mutare Software

SCHAUMBURG, IL - Dec. 9, 2008 – Roger Northrop, formerly Global Accounts Manager for Nortel, has joined Mutare Software as Director, Business Development. He brings to Mutare a unique blend of skills and experience that combines a solid background in convergence systems engineering with more recent successes overseeing sales and strategic account management for a Tier 1 account.

Roger Northrop launched his career in network technology in 1992 as technician and designer for Quantum Color Graphics. He later worked at SBC Datacom as a Post Sales Support Engineer before joining Nortel in 2000. Over the following eight years Mr. Northrop filled a variety of roles, rising from Wireless LAN Specialist, Convergence Design Engineer and Channel Trainer, to District Channel Manager, Regional Account Manager and, ultimately, Nortel Global Account Manager, the position he held prior to his Mutare assignment.

In his new role at Mutare, Mr. Northrop will be focused on developing and formalizing national account business partnerships with Avaya Premier Partners.

“We are extremely pleased to have someone with Roger’s knowledge and record of achievement in global sales join our team at this critical juncture,” says Kevin Flynn, Mutare Software Vice President of Sales and Marketing. “Building trusted relationships with our business partners is a key to Mutare’s continued growth, and we have only touched the surface of that potential with our larger national accounts. Having one person dedicated to that effort means better focus for our existing regional sales representatives and unlimited new opportunities for our company as a whole.”

Founded in 1989, Mutare Software specializes in interactive voice and Web applications development. Focusing on innovative solutions for unified communications and business continuity, Mutare is also a leader in custom solutions that enable clients to streamline costs, automate communications, respond to emergencies, meet regulatory requirements and increase productivity. For further information visit [www.mutare.com](http://www.mutare.com).

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